

# Energy Diversity

 HYBRID





**FLEXFUEL**  
E85 ETHANOL



**Slide 1**

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bzxt7d, 10/9/2007

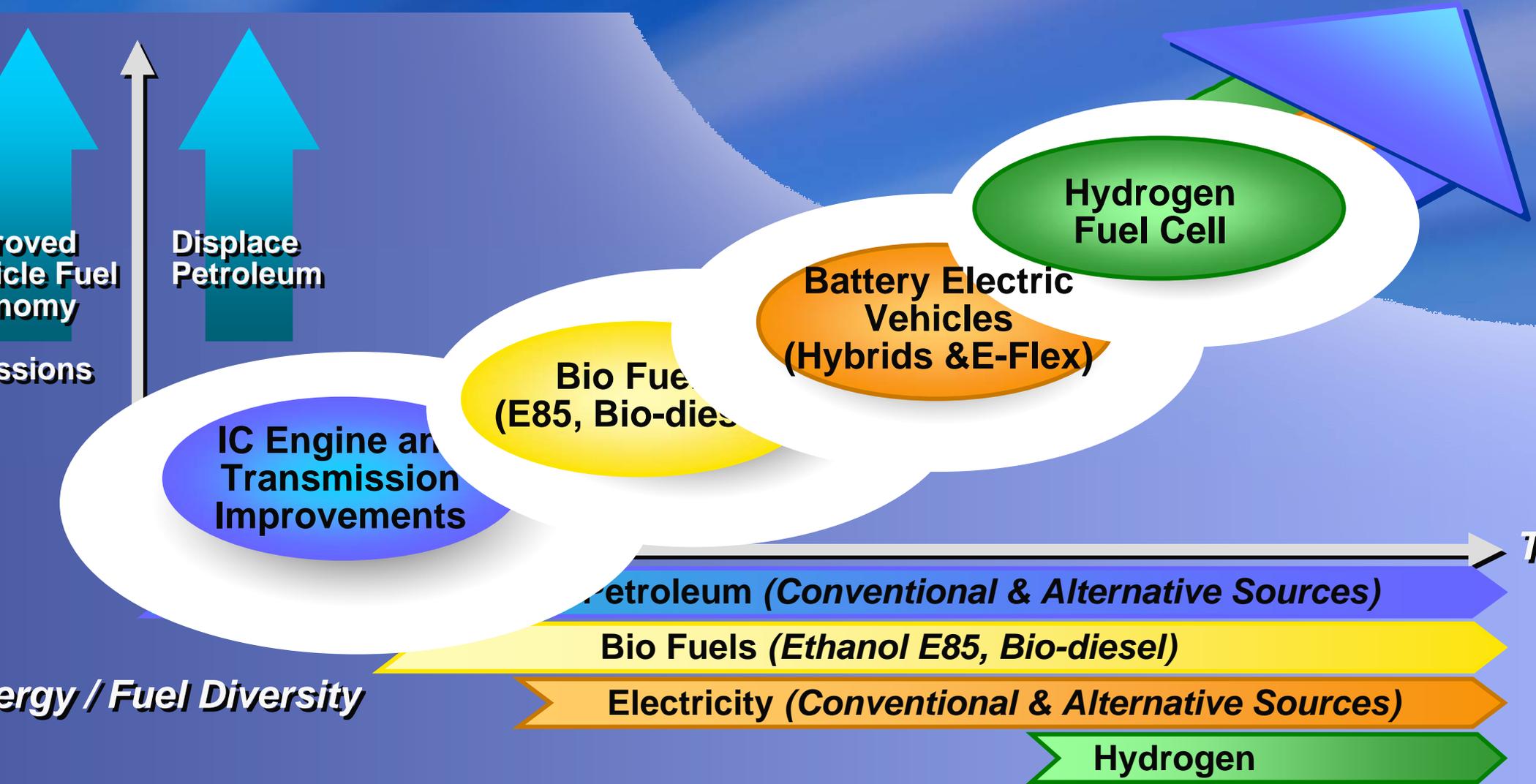
# GM's Energy Diversity Strategy

## No Silver Bullet

- » Internal Combustion Engine Improvements
- » Biofuels — E85 / Biodiesel
- » Gas / Electric Hybrids
- » E-Flex (Electrically driven vehicles)
- » Hydrogen-powered Fuel Cells



# Advanced Propulsion Technology Strategy



## The "Over 30" Club

Leader in 30 mpg or better highway fuel economy  
More than any other  
manufacturer...  
including Toyota,  
Nissan, Ford or  
Dodge



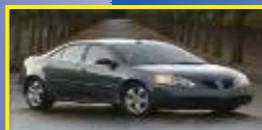
# The GM "Over 30 MPG" Club



Chevrolet Cobalt  
32 MPG



Chevrolet Aveo  
34 MPG



Pontiac G6  
34 MPG



Pontiac Vibe  
34 MPG



Chevrolet Malibu  
32 MPG



Saab 9-3  
SportCombi  
30 MPG



Chevrolet  
Monte Carlo  
31 MPG



Saab 9-3  
Sport Sedan  
30 MPG



Pontiac  
Grand Prix  
30 MPG



Buick LaCrosse  
30 MPG



Chevrolet Impala  
31 MPG



Saturn ION  
32 MPG



Chevrolet  
Aveo 5  
34 MPG



Saab 9-3  
Convertible  
30 MPG



Saturn  
VUE Hybrid  
32 MPG



Chevrolet HHR  
30 MPG



Saturn SKY  
31 MPG



Pontiac G5  
32 MPG



Saab 9-5  
Sport Sedan  
30 MPG



Pontiac Solstice  
31 MPG



Saab 9-5  
SportCombi  
30 MPG



Saturn AURA  
Green Line Hybrid  
32 MPG



Chevrolet  
Malibu Maxx  
30 MPG



Saturn AURA  
30 MPG

(EPA Highway Labels)

\*EPA ratings for 2007 MY vehicles

# Active Fuel Management

4 Cylinders Active



8 Cylinders Active



14 GM  
vehicles

# The GM U.S. "FlexFuel Club"

8 models for 2008 MY! Over 2 million on the road

livegreen  
goyellow



GMC Sierra



Chevrolet Silverado



GMC Yukon and Yukon XL



Chevrolet Impala  
Police



Chevrolet Uplander



Chevrolet Avalanche,  
Suburban and Tahoe & Police Tahoe

GMC Savana &  
Chevy Express



# Replacing Gasoline

With "Big Three" vehicles:

U.S. could save **22 BILLION** gallons of gasoline annually



E85 ETHANOL



livegreen  
goyellow

# Why E85?

E85 is a clean-burning, renewable resource

Reduced dependency on foreign oil

Help the U.S. Economy

GM builds the engines flexible to run on unleaded gas or E85 ethanol

Reduced greenhouse gasses



# M's Hybrid Portfolio



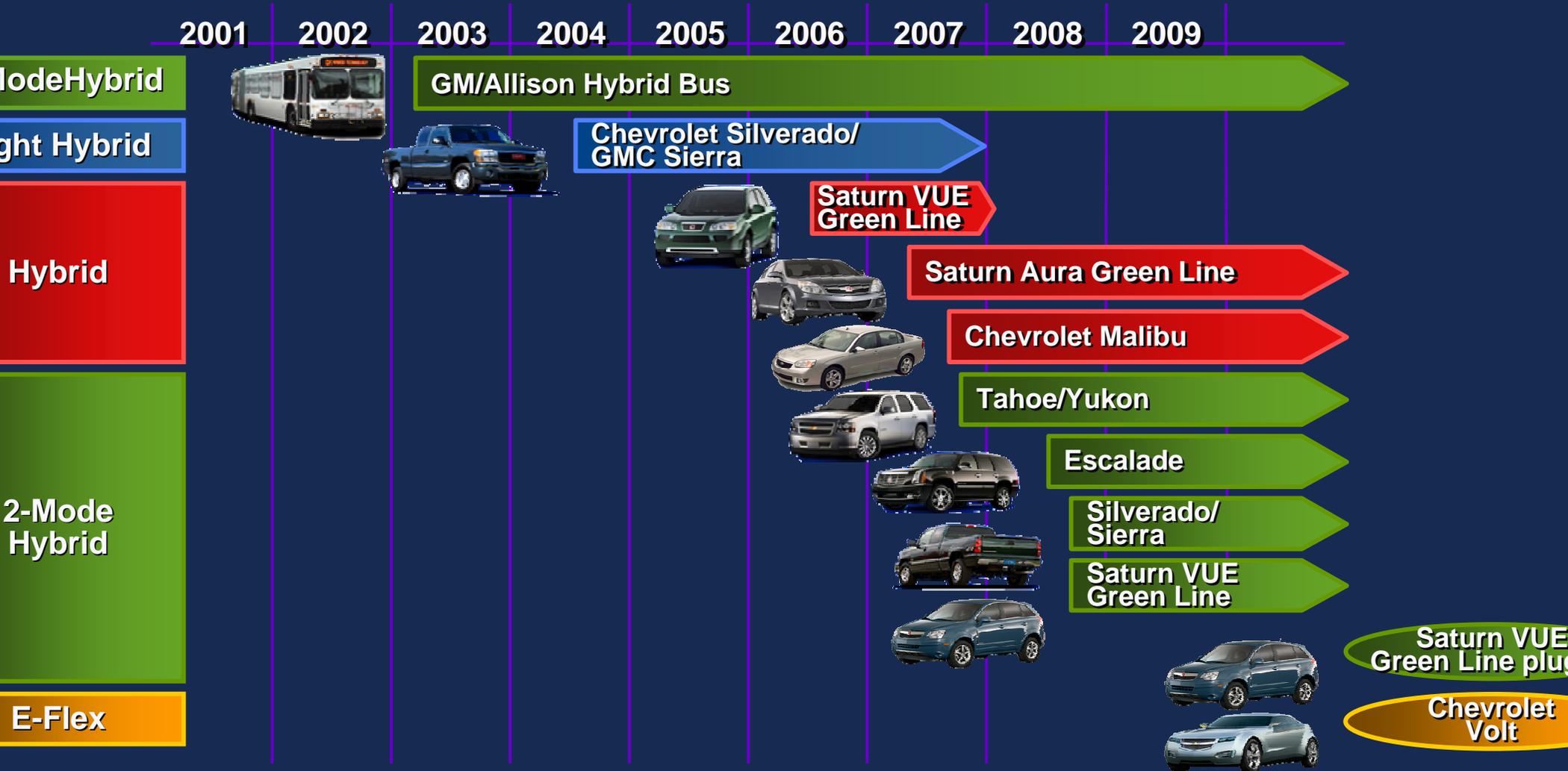
 **YBRID**  
**2 MODE**

# GM's

# HYBRID



# Portfolio



# 2008 Chevrolet Malibu Hybrid

Engineered for global implementation

Simple, flexible system, allowing for broad usage

Affordable — \$2,000 below Camry

\$1300 IRS Tax Credit

» \$600 net

Available start of production

» October 2007



# 2008 Saturn Vue Green Line



Fuel economy improvements

- » 20% — current Vue Green Line over base
- » 45% — two-mode Vue Green Line over base



# 2007 Saturn Aura Green Line Hybrid

▶ 20% fuel economy improvement

» 28 mpg city /  
35 mpg hwy

▶ Base price  
below \$23,000





# TAHOE

## HYBRID 2 MODE

**The world's only full-size Hybrid SUVs**



# Maintains Full Size Utility Capability The world's only full-size Hybrid SUVs

No loss in utility

5- to 8-passenger seating

6,200-pound towing capacity

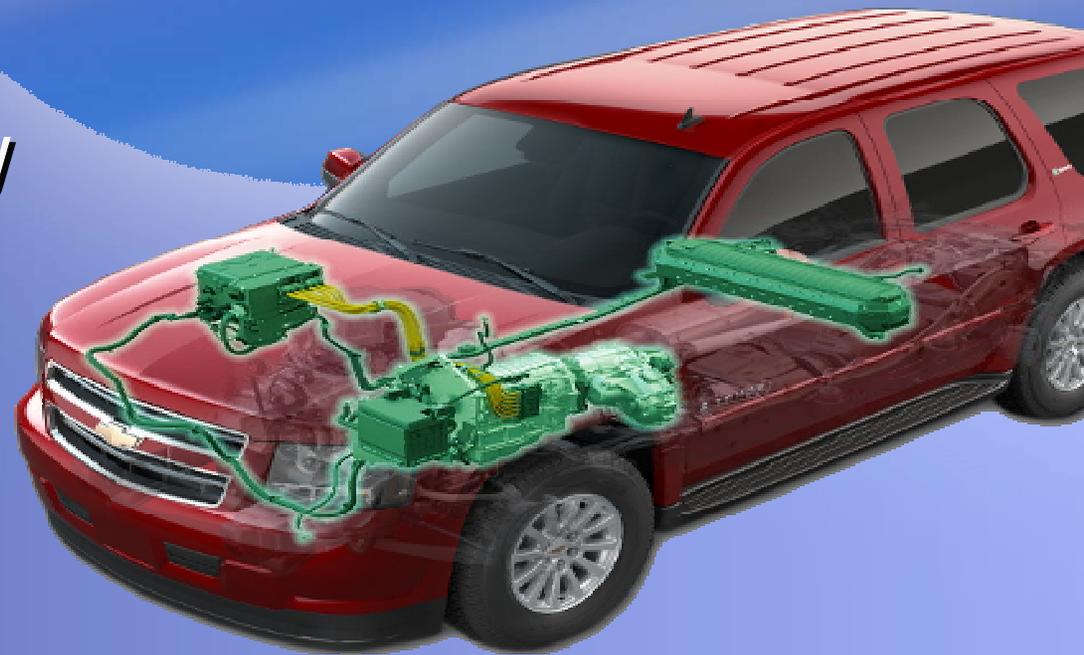
Refined level of quietness

Great driving performance

Smooth ride and handling

Up to 50% better city

fuel economy



**HYBRID**  
**2 MODE**

# Navigation Radio Hybrid Power Flow Modes

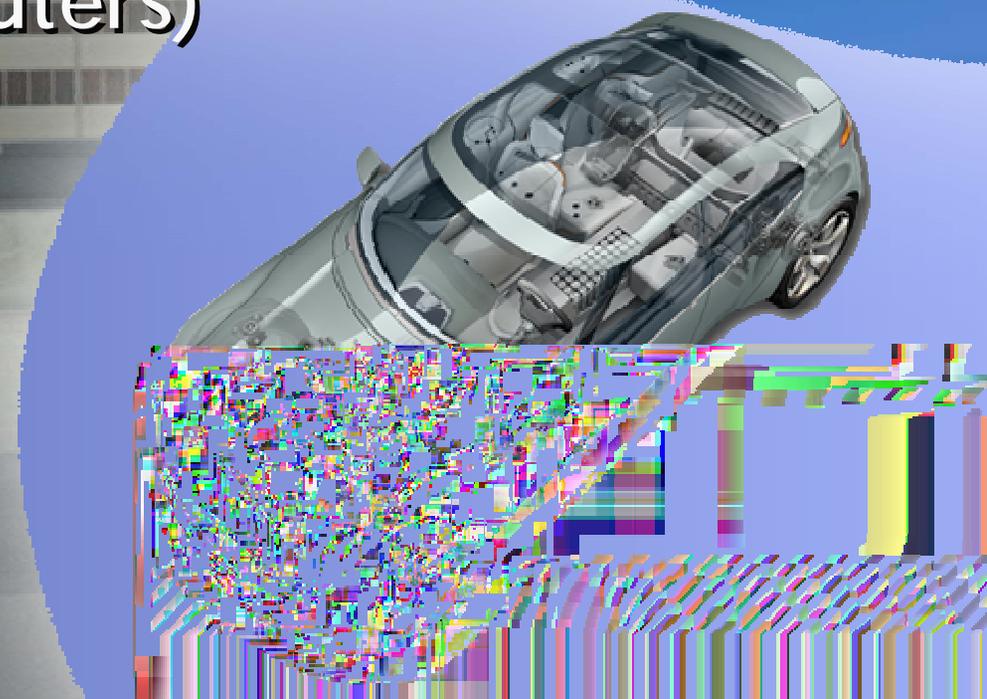


# Chevrolet Volt

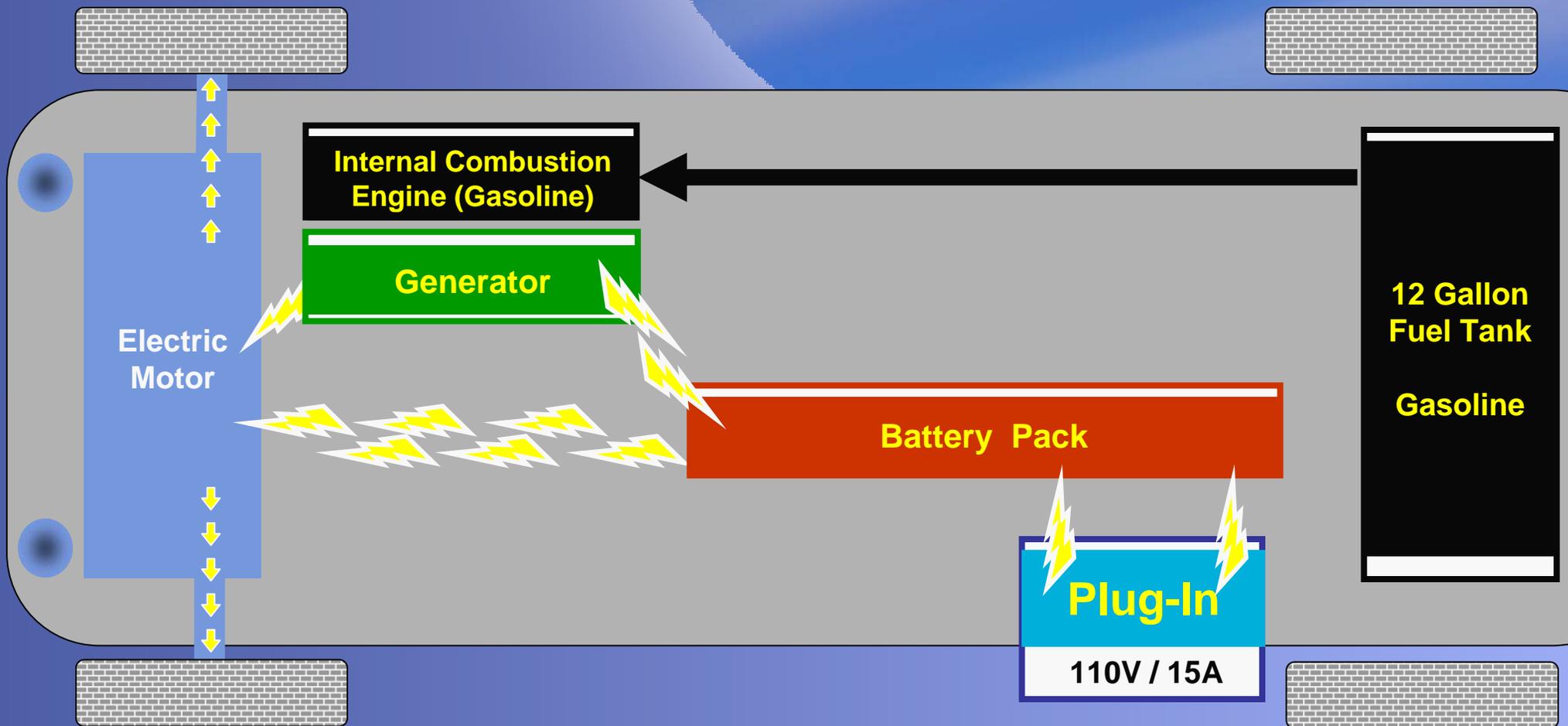
Electricity stored in battery is the primary "fuel" source

Small motor creates on-board electricity

Vehicle is capable of 40 miles of pure electrical vehicle driving (78% of commuters)



# -Flex System



# Quinox Fuel Cell Vehicle



## How Fuel Cells Work

A fuel cell harnesses the electricity created in the chemical reaction that occurs when hydrogen and oxygen are combined. Hundreds of fuel cells are "stacked" together, combining their electrical outputs into enough electricity to power a car.

In the not-too-distant future, fuel cells will change how we live our everyday lives. They will power our vehicles, homes and office buildings more efficiently and with significantly less impact on the environment than fossil fuels. Fuel cell technology could end energy shortages and reduce reliance on imported oil. Before that day comes, however, four important challenges - hydrogen storage, cost reduction, durability and infrastructure development - must be solved. GM is working to solve these problems.

# challenges

## Durability

- » Membrane
- » Catalyst
- » Diffusion media

Hydrogen storage

Cost, cost, cost



# GM Driving Industry Standard Technology/ Performance Defining Industry Future Direction

- » More than 50% of US vehicle volume will be FlexFuel by 2012 MY
- » 16 new hybrids in the next 4 Years...or 1 every 3 months for the next 4 years!
  - ⇒ Cost effective hybrid in cars and small SUVs
  - ⇒ Fuel economy leadership in 2-Mode Hybrid applications
  - ⇒ Plug-in 2-Mode Hybrid in medium crossover-utility segment
- » New applications of clean passenger car and light-duty truck diesels in North America
- » E-Flex/Chevrolet Volt/Equinox Fuel Cell vehicles strengthen technology leadership

# GM Automotive Service Educational Program (ASEP)

GM ASEP incorporates advanced automotive technical training with a strong academic foundation of math, reading, and electronics, in both analytical and technical skills. Students earn an Associate Degree while working and learning on the job, resulting in a solid education combined with invaluable work experience.

GM ASEP is a strategic alliance between students, GM, GM dealers, ACDelco. GM ASEP colleges and universities has produced over 13,000 graduate service technicians.

## *Program Overview*

The GM ASEP program teaches exclusively on current GM products. These programs allow students to alternate between attending college and working at a sponsoring GM dealership for approximately two years.

All GM ASEP colleges and universities are National Institute for Automotive Service Excellence/National Automotive Technicians Education Foundation (ASE/NATEF) certified ensuring that training meets or exceeds industry standards.

GM provides instructor training on the latest trends in technology.

GM provides new vehicles, training components, and training aids for students to work on and learn from in a closely supervised and structured environment.

# GM's K-12 Educational Initiatives

GM has teamed up to bring quality lesson plans to K-12 schools that are consistent with national education standards. Topics include fuel cells, the environment, and technology.

[Pewestone Center](#) created the Sustainable Energy Curriculum, a module for teachers where students are encouraged to review critical information and use scientific reasoning and processes to explore the energy issue.

[Junior Achievement](#) and GM have teamed up to create four stand-alone activities that explore the business and economics of fuel cell technology.

[Detroit Area Pre-College Engineering Program \(DAPCEP\)](#), a nationally acclaimed K-12 program designed to motivate, inspire and academically prepare minority youth for the demands of college, and careers in engineering, math, science or technology related fields.

[Global Rivers Environmental Education Network \(GREEN\)](#), a program that brings together employees from GM facilities, local environmental groups, community leaders, educators, and young people to protect local water resources.

[Society of Automotive Engineers: A World in Motion](#), a program SAE developed to pique the interest of elementary and middle school students in math and science.

[Solar Schools](#), a partnership with the Great Lakes Renewable Energy Association to promote an education program about renewable energy.

[Automotive Youth Educational Systems \(AYES\)](#), a dynamic partnership between participating automotive manufacturers, participating local dealers, and selected local high schools/technical prep schools to encourage awareness of and participation in careers as automotive technicians. GM was the initiator of this innovative industry-wide program in 1995, which has since grown to include the participation of over 430 schools nationwide.

# Competitions

Challenge X: Crossover to Sustainable Mobility, a new competition series co-sponsored by GM and the U.S. Department of Energy and other industry organizations, challenges engineering students from universities throughout North America to re-engineer a crossover vehicle to achieve better fuel economy and lower emissions.

FIRST, an organization encouraging young people to explore careers in science and technology by using a competition format similar to sporting events where students learn the fun and excitement that can be found in a technical career.

DOE National Science Bowl for Middle Schools and High Schools, a competition that encourages student involvement in math and science and improves awareness of career options in science and technology.

The Science and Engineering Fair of Metropolitan Detroit program focuses on junior high and high school students throughout the state of Michigan and beyond.

MATHCOUNTS, a U.S. middle school math enrichment and competition program run by volunteers that helps to prepare students for the working world by stimulating their interest in math and math-related careers.

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