

EXECUTIVE DIRECTOR'S REPORT

October Update

Chuck Bean
COG Executive Director

COG Board of Directors
October 26, 2016





Revamped E-Newsletter: Connections



Metropolitan Washington
Council of Governments

CONNECTIONS | Regional News From COG



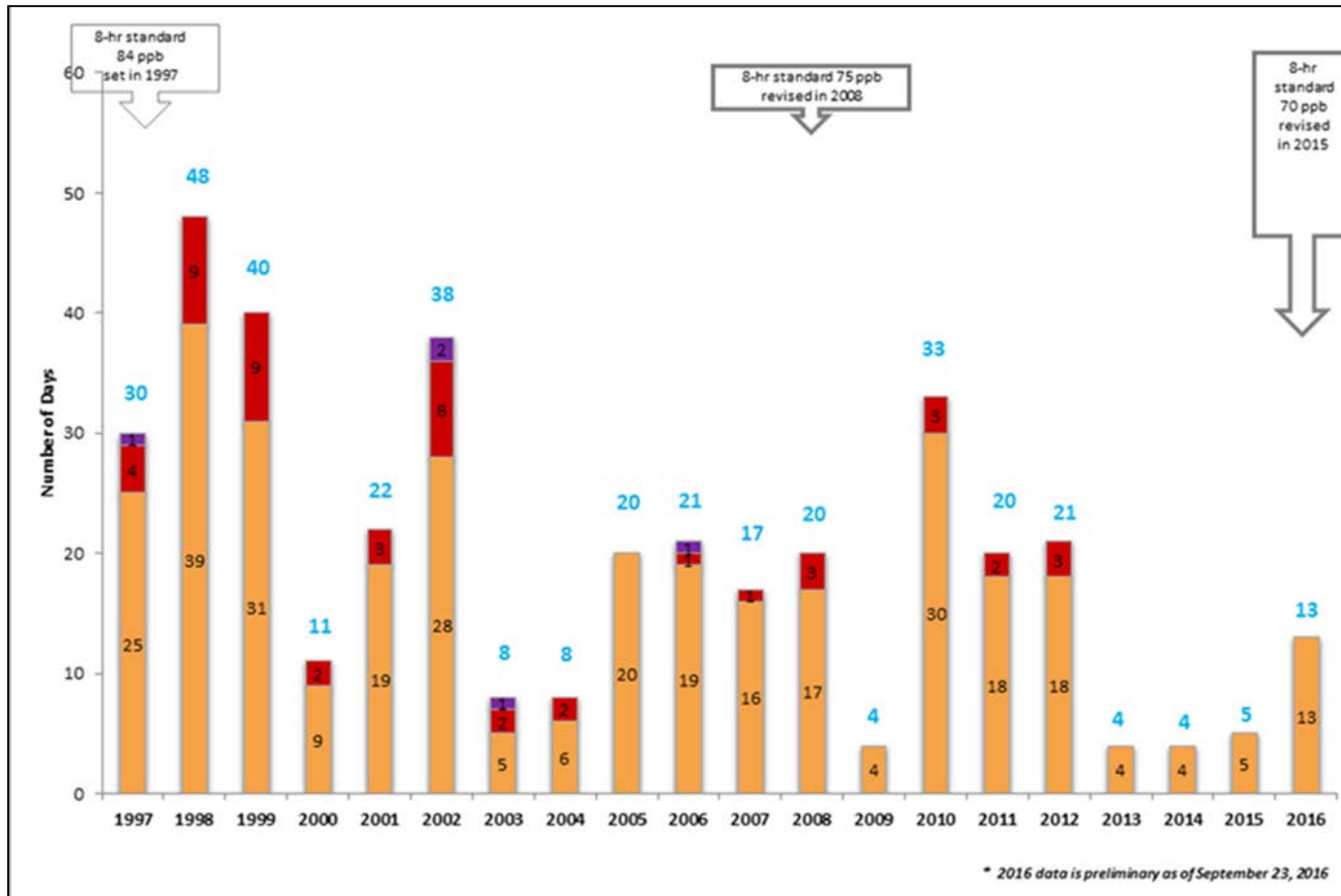
Anacostia Accord signifies renewed commitment to cleaning up the river [f](#) [t](#)

COG congratulated District of Columbia, Montgomery County, and Prince George's County officials on the signing of the Accord, an agreement to work collaboratively on trash reduction in the Anacostia River watershed.



Air Quality

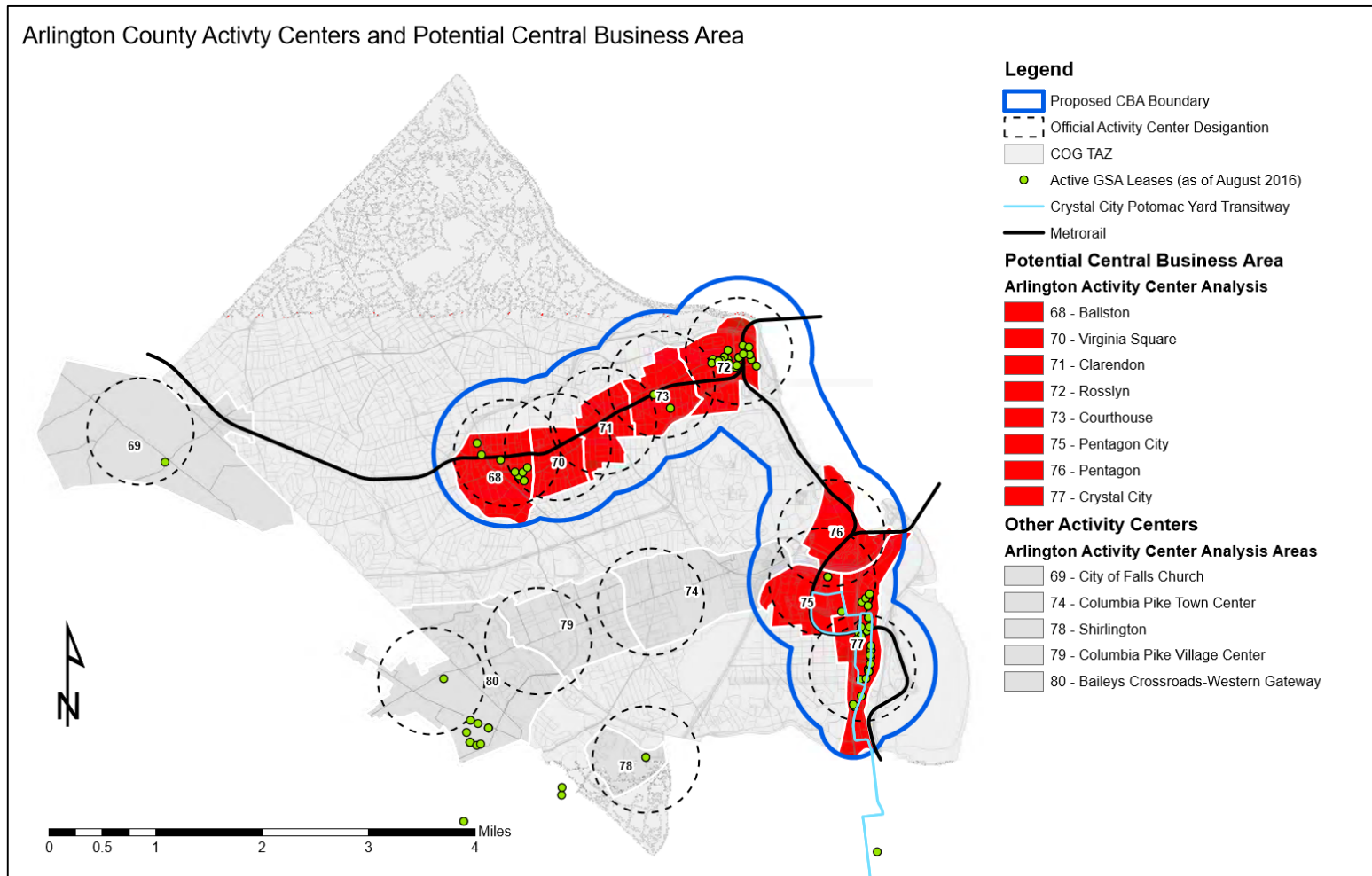
Number of Exceedance Days – 1997, 2008, 2015 Ozone Standards
Breakdown of Code Orange, Red, and Purple Days, 1997-2016



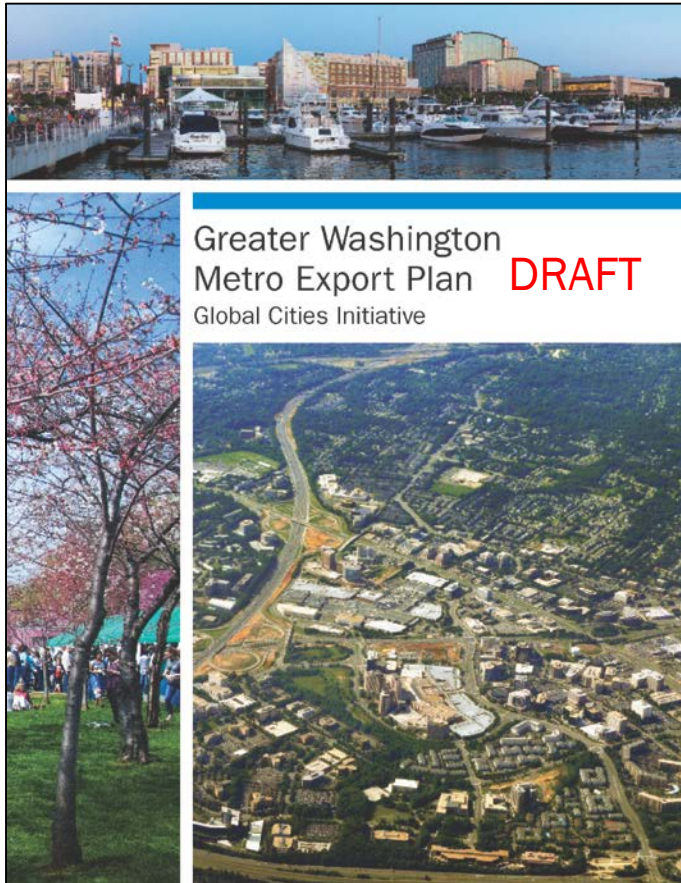
Miscellaneous Items



Central Business Areas (CBAs) - Example



Global Cities Initiative



- Create Exporters' Council
- Map out existing export services in the region.
- Regionally supported World Trade Center—a one-stop concierge service and hub for supporting would-be exporters.
- Example: Joe Fluet, MAG Aerospace





NEW REPORT: TRENDS IN WORKFORCE DEMAND IN METROPOLITAN WASHINGTON

Analysis of Seven Economic Clusters

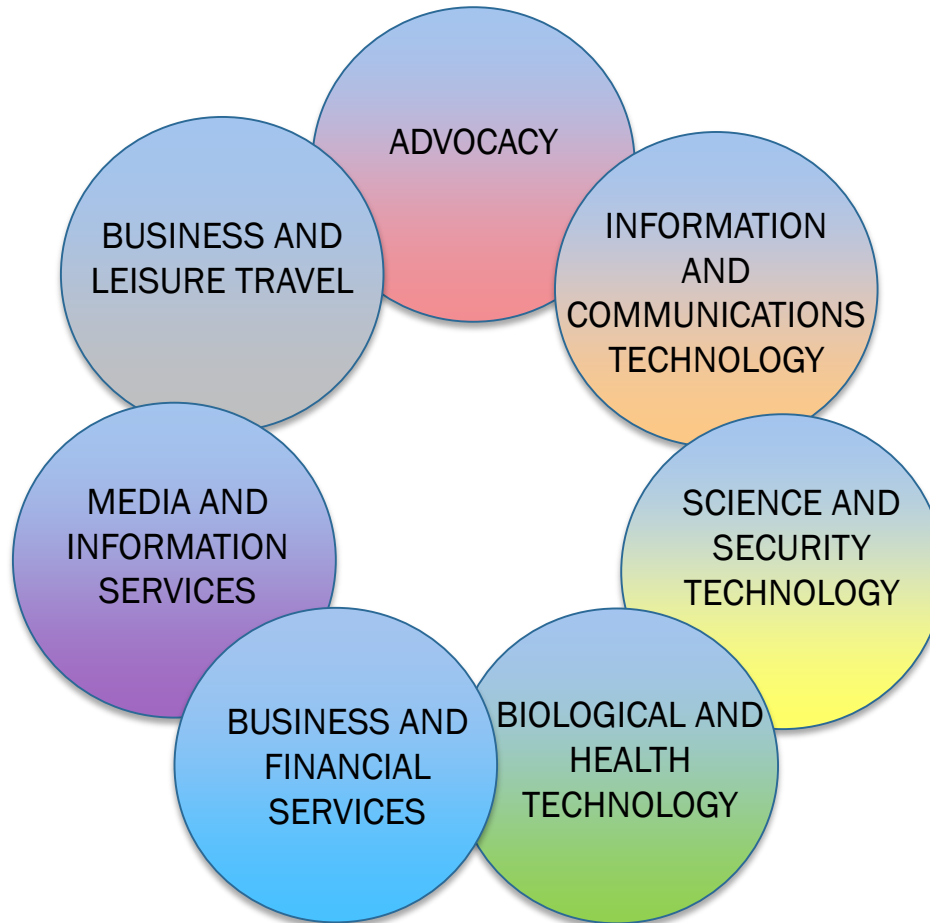


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Top Ten Occupations Most in Demand (Metropolitan Washington)

1. Software Developers, Applications
2. Sales Representatives
3. Computer Systems Engineers/Architects
4. Managers, All Other
5. Management Analysts
6. Information Security Analysts
7. Computer Systems Analysts
8. Sales Managers
9. Information Technology Project Managers
10. Security Guards

Seven Economic Clusters



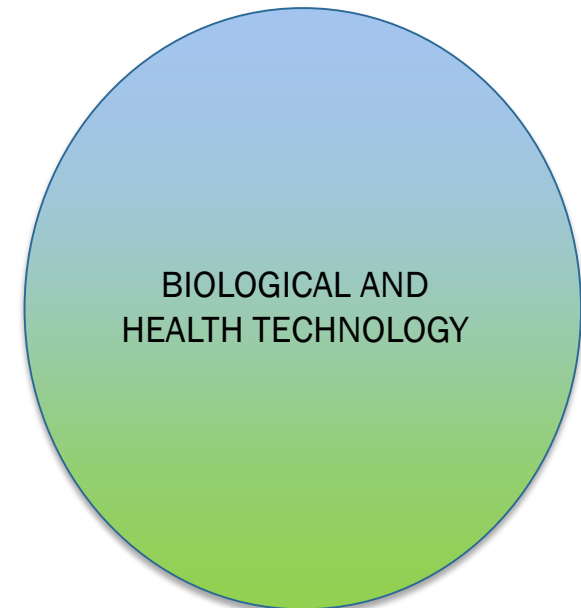
Seven Economic Clusters - Example

Firms: Top Job Postings (first half of 2016)

- A. AstraZeneca/MedImmune
- B. Jackson Foundation for the Advancement of Military Medicine
- C. Advisory Board
- D. GlaxoSmithKline
- E. Novavax
- F. Covance

Occupations Most In-Demand (first half of 2016)

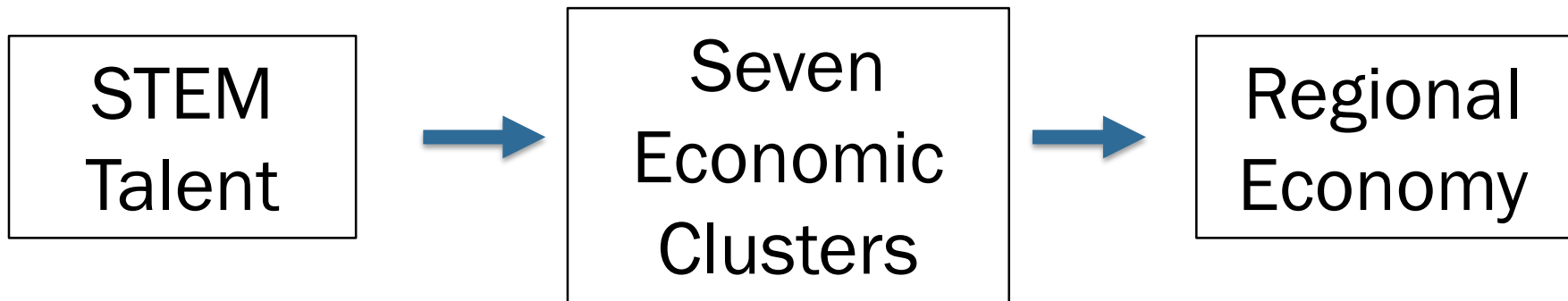
- 1. Sales Reps (\$66,900)
- 2. Managers (\$128,800)
- 3. Medical Scientists (\$106,000)
- 4. Medical Managers (\$108,000)
- 5. Sales Managers (\$144,400)
- 6. Administrative Managers (\$99,000)
- 7. Marketing Managers (\$148,300)
- 8. Software Developers (\$110,100)
- 9. HR Specialists (\$80,300)
- 10. Quality Control Analysts (\$55,700)



Top STEM-Intensive Occupations Across All Seven Economic Clusters

1. Software Developers, Applications
2. Information Security Analysts
3. Computer Systems Analysts
4. Database Administrators
5. Computer Network Architects





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