

METROPOLITAN WASHINGTON COUNCIL OF GOVERNMENTS · APRIL 2026

TalentCapital.Ai

A regional front door for jobs, training, and
workforce mobility

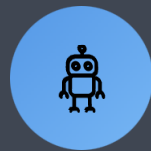
Multi-Regional Resources in One Platform

TalentCapital.AI is the first free AI-driven talent marketplace of its kind – uniting the DMV workforce with live jobs, training, and personalized guidance through one fully integrated public platform.



Live Jobs Engine

Aggregated, validated, and refreshed continuously – no stale postings, ever.



Celeste – AI Guidance

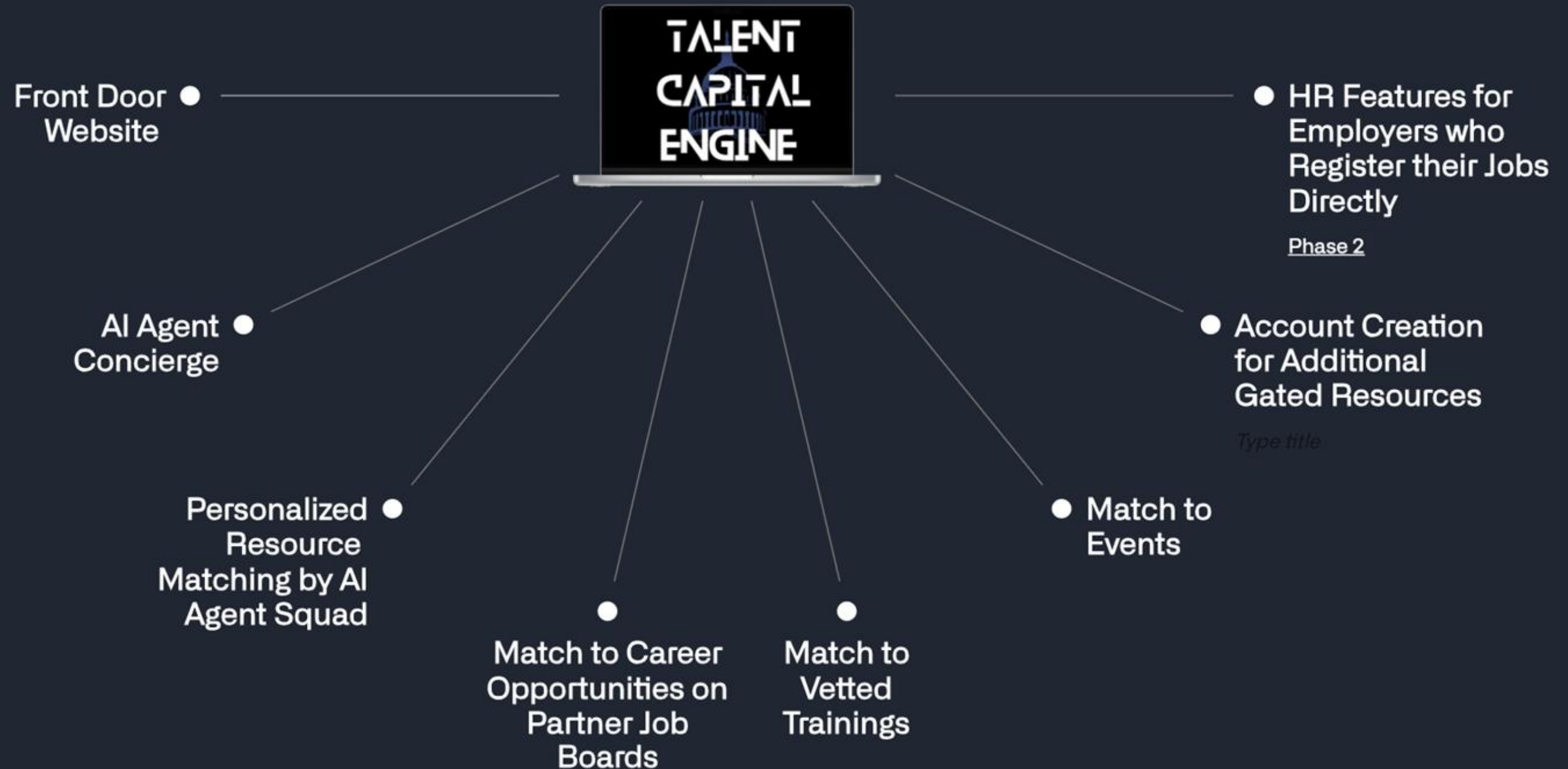
A free AI agentic system that matches each person to the right opportunities, personalized to their profile.



Training & Career Pathways

Regional providers, credentials, and coaching – tied to what employers actually need right now.

TalentCapital.Ai



Talent Capital Agentic Experience

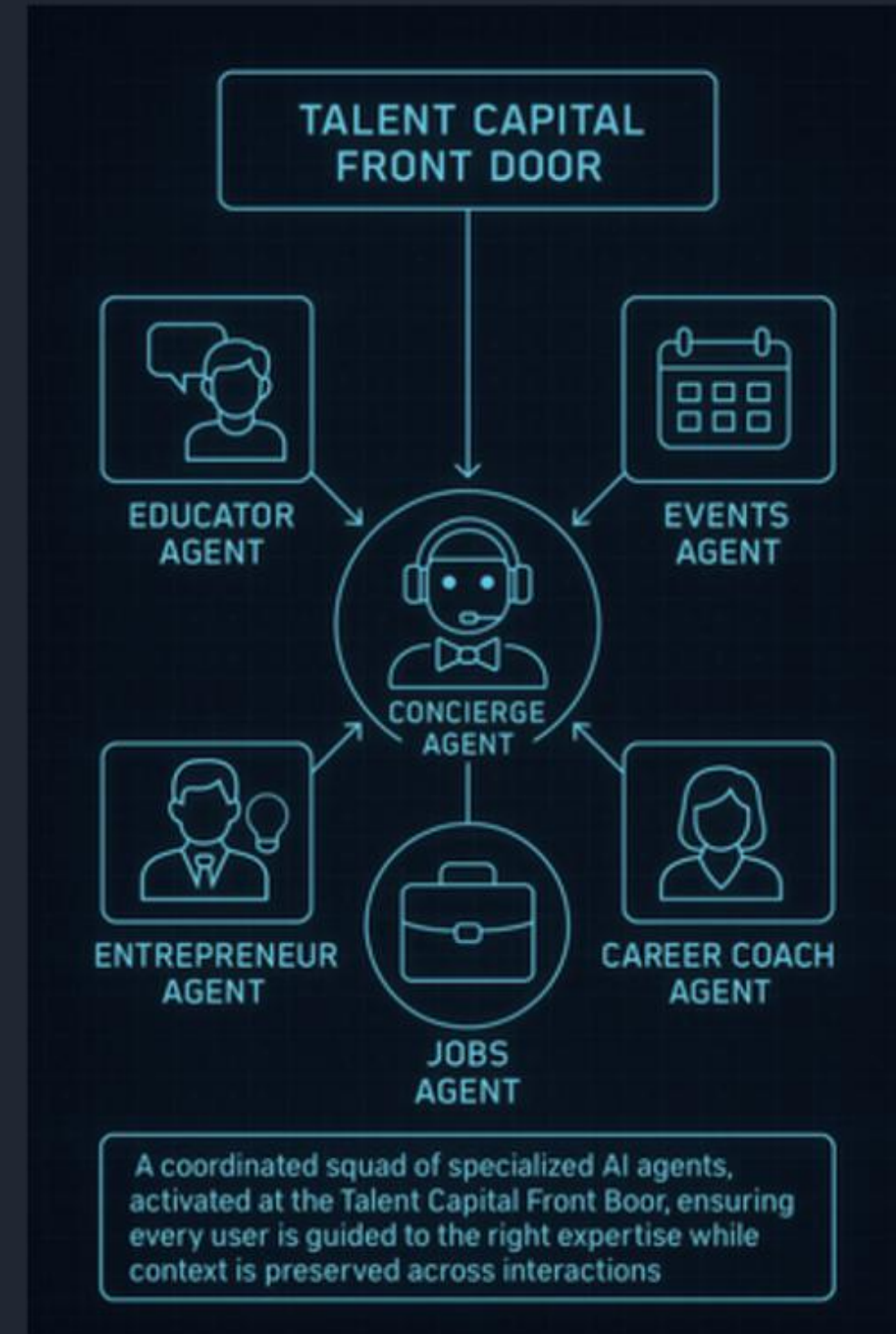
There will be a Concierge Agent who will serve as the orchestrator to qualify users, understand context, and gather the information from the AI Agent Squad to provide users with the right support.

The Squad includes the following specialized agents:

- Educator/Training Agent
- Events Agent
- Career Coach Agent
- Jobs Agent
- Entrepreneur Agent

Capabilities of the Squad:

- **Unified Front Door** — the full agent squad activates the moment a user arrives at Talent Capital, ensuring a tailored and efficient experience.
- **Intelligent Routing** — the concierge uses the right expertise to serve the needs of the user.
- **Context Awareness** — maintains continuity across all interactions, so users feel guided seamlessly.



Already reaching your constituents – in real time.

Real activity from across the DMV since the launch in October 2025

83,789

Active Users

Virginia 41.5% · Maryland 35.9% · DC 16.8%

65,590+

Live Job Listings

Highlight: Alexandria/Arlington Workforce council Job Board is
Talentcapital.AI

117,708

Users

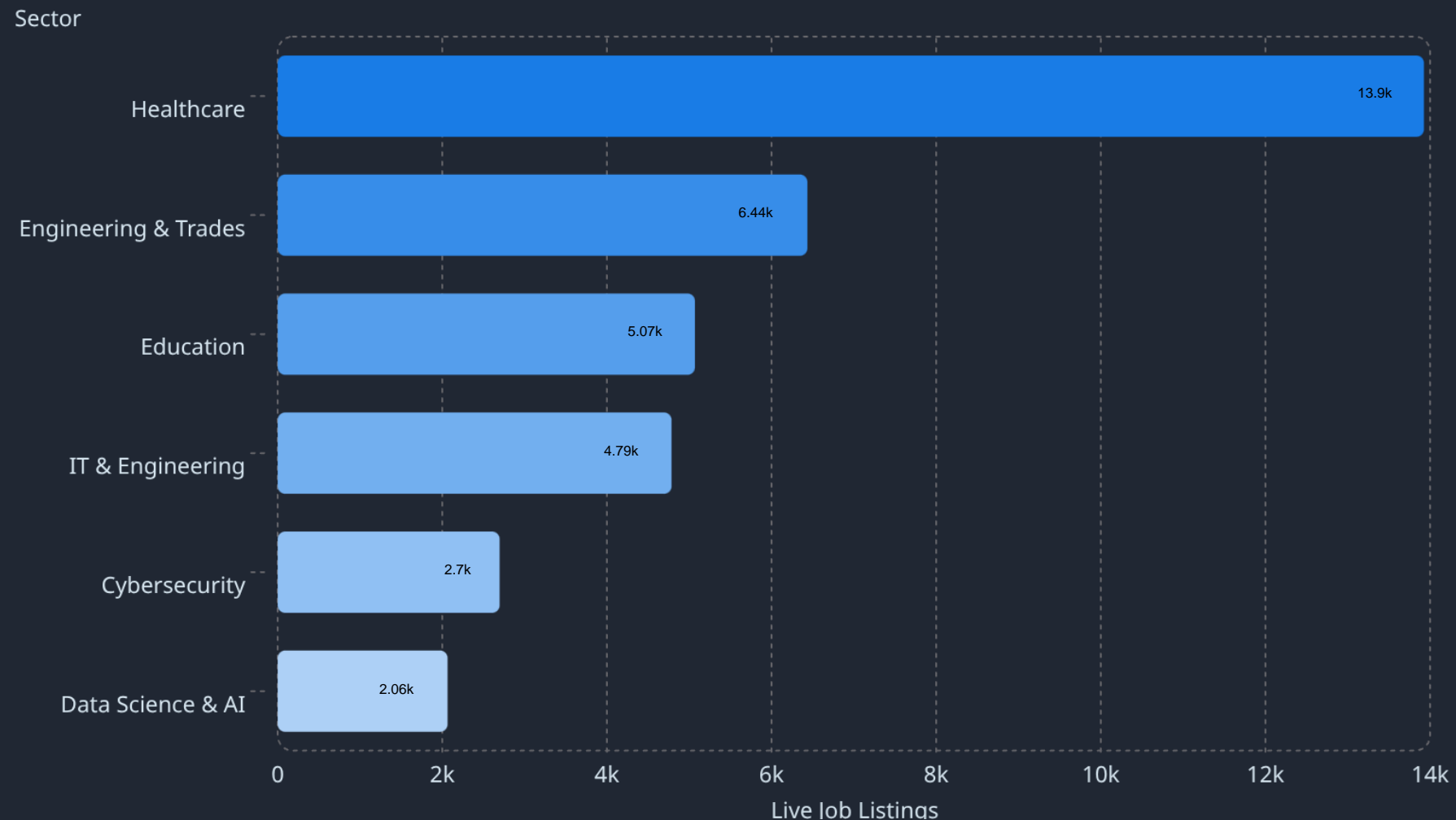
71.2%

Engagement Rate

“Thanks to Talent Capital, displaced federal workers like me can get the support and resources needed to move forward. Between building connections, free career coaching sessions, and free project management programs, Talent Capital and their amazing team are helping former public servants take the next steps. I was able to make some valuable connections at Talent Capital’s job fair, which ended up leading to a temporary teaching role. Talent Capital cares and is helping us carve a path forward.” - Federal Displaced Worker

WHERE THE JOBS ARE

65,590 live jobs — showing workers exactly where regional employers are hiring right now.



Every posting is validated and continuously refreshed. Listings auto-expire so users only see genuine, current opportunities from real employers.

Healthcare leads with **13,925 open roles** — the single largest opportunity sector in the DMV right now.

DC proved the integration. Now the region can scale it.



WIOA Integration: DC

TalentCapital.Ai was woven directly into DC's workforce system. Job seekers referred from DOES land on a live, personalized experience. No re-entry. No repeat intake. One front door that connects to WIOA services, training, and real jobs in a single guided journey.



Cross-Agency Potential

Beyond standalone job matching, TalentCapital.Ai can serve as the shared eligibility and referral layer across TANF, SNAP, and other benefit programs that now carry work requirements. Workers already in the system do not have to start over when they touch a new agency.



Ready to Replicate

The infrastructure to replicate DC's integration model across all three jurisdictions exists today. What is needed is the regional policy alignment to make it the standard.

What's Next:

AI Foundational Training for All	Hot Jobs Connected to Training Opportunities	Employer and Candidate Cohort Hiring	Regional Social Media Campaign
<ul style="list-style-type: none">• Free, asynchronous and virtual learning sessions on TalentCapital.AI for registered users.	<ul style="list-style-type: none">• Surface hot jobs alongside the credentials and regional colleges offering them.	<ul style="list-style-type: none">• Identify 2-3 anchor employers who will co-design cohort training curricula tied to their actual hiring needs.• Workers complete training and step directly into committed roles.	<ul style="list-style-type: none">• A regional awareness campaign, amplified through social channels
<p>ASK: Promote these sessions through your jurisdiction's resident communications and social channels to drive sign-ups.</p>	<p>ASK: Connect us with community colleges and training providers in your jurisdiction to get their programs listed on TalentCapital.AI</p>	<p>ASK: Introduce us to 1-2 major employers in your area with near-term hiring needs who can serve as a pilot cohort partner.</p>	<p>ASK: Commit your jurisdiction's communications channels to the regional campaign launch and designate a point of contact on your team.</p>



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