



# Domestic Migration Shifts of Northern Virginia

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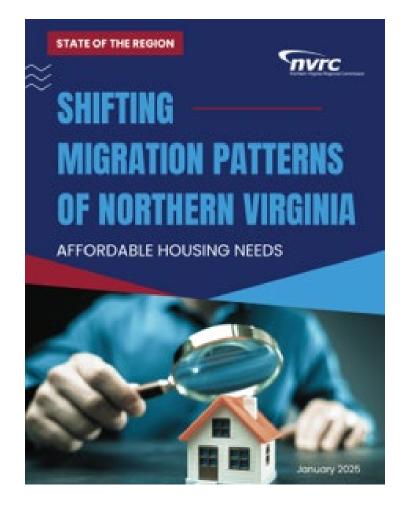


February 11, 2025

MWCOG Cooperative Forecasting and Data Subcommittee

# Agenda

- Background on Domestic Migration Shifts Pre- and Post-Pandemic
- Impact on the Population and Local Communities
- Volume of Migration In and Out
- Demographics Shaping Migration
- Housing Affordability Impact







# Report Overview and Purpose

### **Foundational Information**

Widely reported that the majority of people moving out of large, high-cost metropolitan areas, including Northern Virginia are:

- Lower cost of living
- More affordable housing
- Young first-time home buying

This pattern was occurring prepandemic but the pandemic accelerated it

### **NVRC Report**

Three unreported elements on Northern Virginia answered through the NVRC research:

- Volume of in- and out-migration
- Specific destinations of movers
- Volume and extent to which housing affordability, income, and age are playing a role in migration

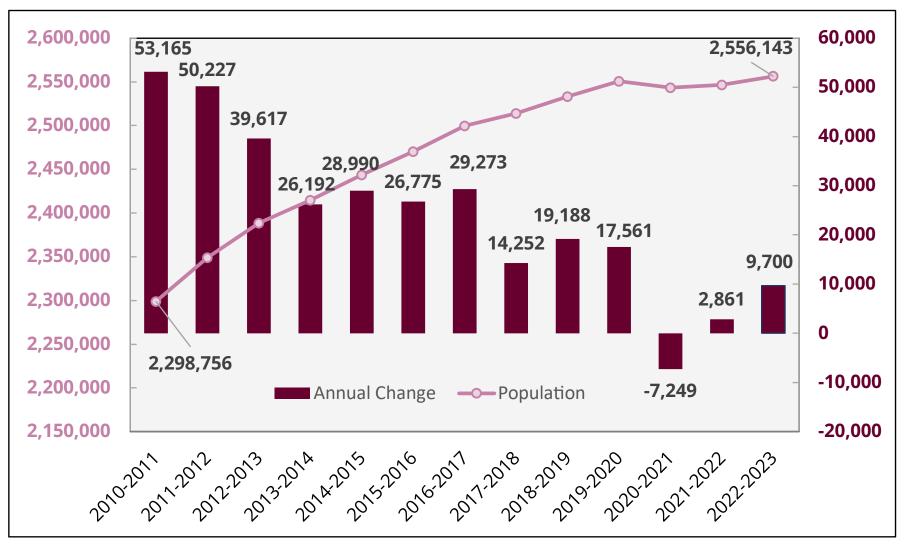
# Key Highlights and Impacts of NOVA Migration Shifts

- Rise of remote & hybrid work has led to affordable, quality living conditions being prioritized over proximity to work
- High living costs drive and keep young-adult workers away
- Illuminates the urgent need for middle-income attainable homes for first-time home buyers
- Amplifies the need for businesses struggling to retain and attract young, talented workers to continue offering remote or hybrid work, upskill employees, and higher wages
- Forgone tax revenue
- Social inequality widening income gap between young adults & older adults

Slower employment growth:
compared to more affordable competing regions



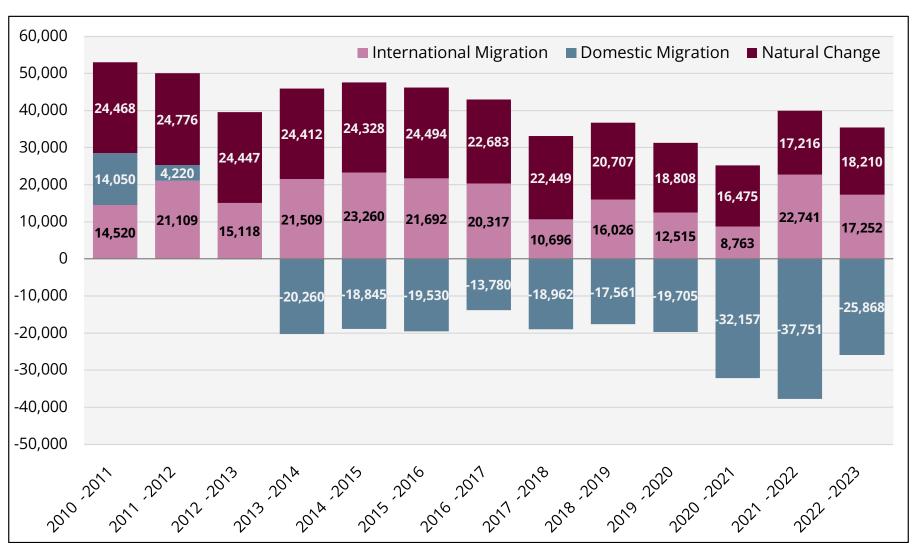
# Slower Population Growth



Sources: U.S. Census Bureau, Population Estimates Program, Vintage 2020 (2010-2019) and Vintage 2023 (2020-2023).

Note: Population represents July 1 of the later year listed. Population change values represent annual change from July 1 of each year.

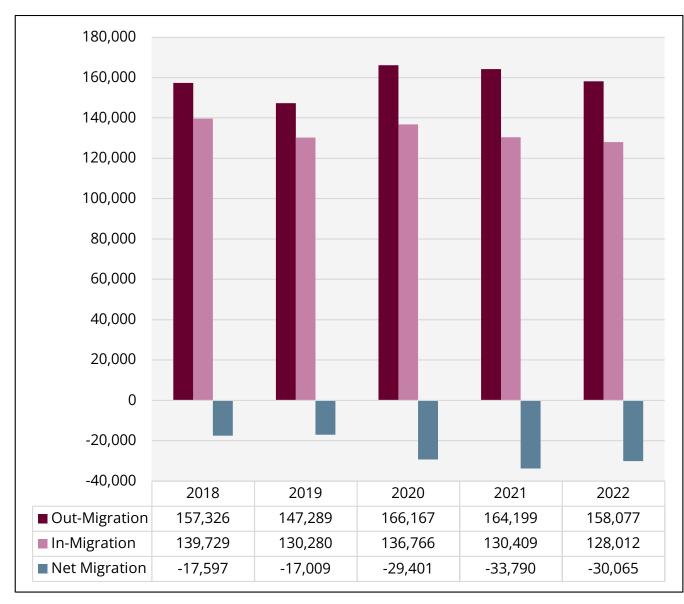
# Population Components of Change



Sources: U.S. Census Bureau, Population Estimates Program, Vintage 2020 (2010-2019) and Vintage 2023 (2020-2023).

Note: Population represents July 1 of the later year listed. Population change values represent annual change from July 1 of each year.

## Domestic Population Migration of Tax Filers



### **Out-Migrant Population**

- 2020: Reached a high of 166,167
- 2022: Returned to the prepandemic levels

### **In-Migrant Population**

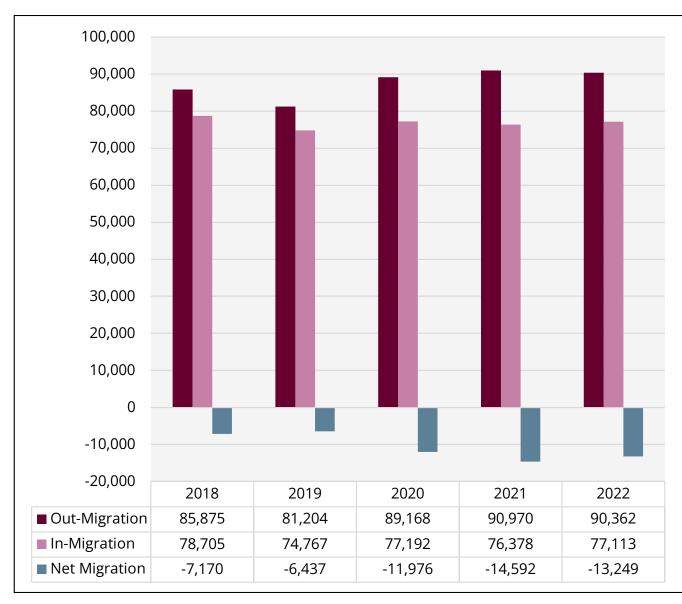
- Trending down since 2018
- 2022 reaching a low of 128,012

### **Net Migrant Population**

 Ensuing elevated negative net domestic migration attributable to fewer people migrating into the region

Sources: IRS, County-to-County Migration Data, 2017-2018 to 2021-2022.

## Domestic Household Migration of Tax Filers



### **Out-Migrant Households**

Pre-Pandemic: 81,000 to 86,000

Pandemic and Post-Pandemic:

- Elevated and steady since 2020
- Approximately 90,000

### **In-Migrant Households**

Relatively steady pre- and postpandemic

### **Net Migrant Households**

IRS data trends are consistent with Census Bureau, double the volume of pre-pandemic years.

Sources: IRS, County-to-County Migration Data, 2017-2018 to 2021-2022.

# Demographic Characteristics Shaping Migration



#### Income

- •Higher income levels are more likely to move long-distance and be career-based moves
- •Lower income levels often move short-distance for more affordable housing

### •Age

- Younger individuals are more likely to migrate
- •Older individuals tend to be less mobile and have settled down in a community

#### Household Size

- Larger households face more challenges in migrating
- •Smaller households find it easier to migrate

# Young Adults Mobility Driving NOVA Migration Shifts

#### Highest Mobility and Lowest Earnings

- Young adults ages 44 and under
- Lowest average earnings among adult working age groups

#### Consistent Net Loss Since 2018

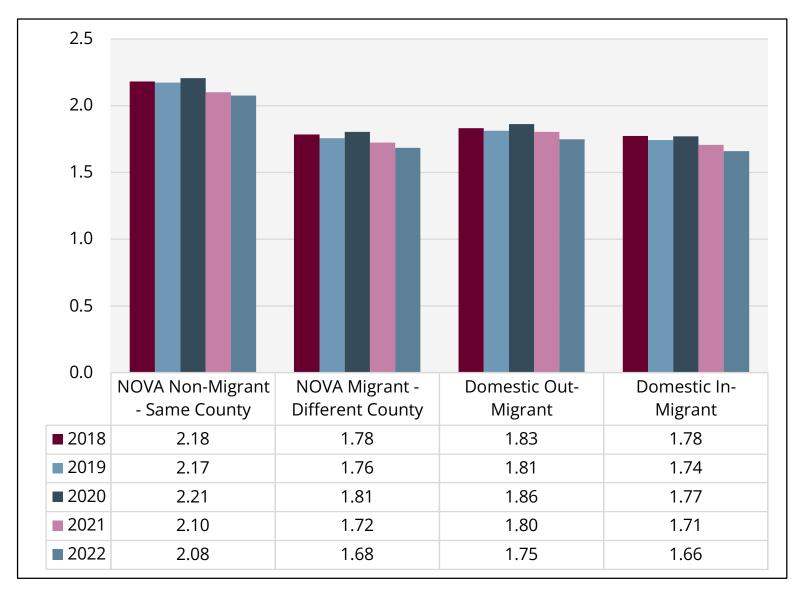
- Net loss of migrant householders ages
   30 to 44
- Declining share of ages 18 to 29 remaining in Northern Virginia

#### Reasons for Losses

- Lack of affordable housing for first-time home buyers
- Households seeking larger spaces for families

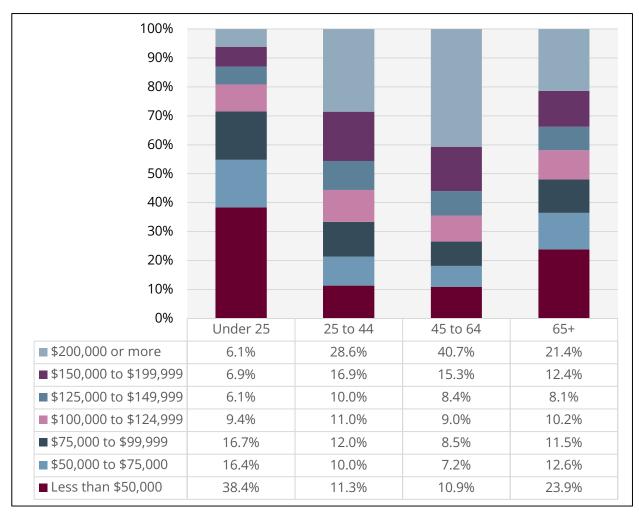


# Average Household Size of Tax Filers



Sources: NVRC analysis of IRS, County-to-County Migration Data, 2017-2018 to 2021-2022.

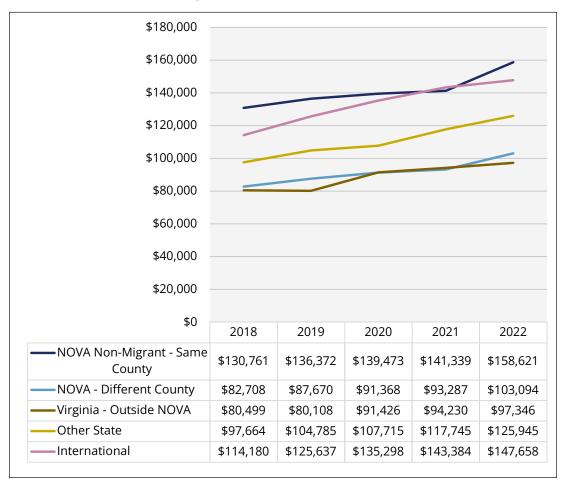
# Age of Householder by Household Income



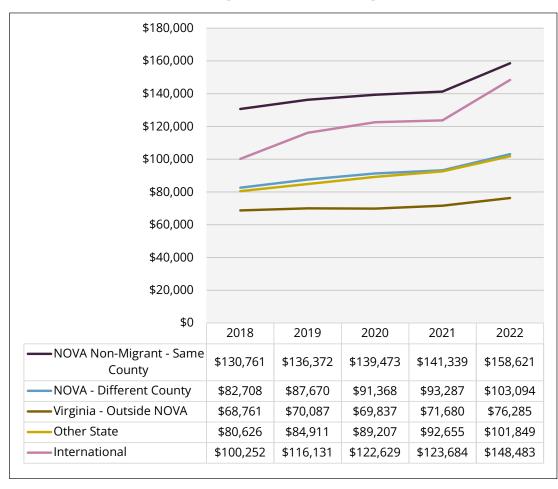
Source: U.S. Census Bureau, 2022 American Community Survey, 5-Year Estimates, Table B19037.

# Average Adjusted Gross Income of Tax-Filing Households

### **Out-Migrant Destinations**



### **In-Migrant Origins**

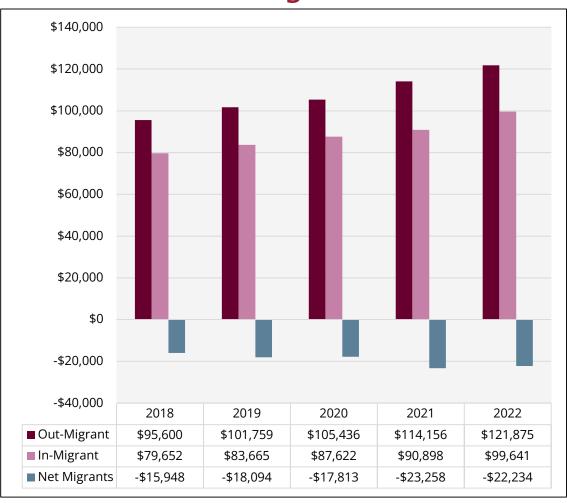


Sources: NVRC analysis of IRS, County-to-County Migration Data, 2017-2018 to 2021-2022.

Note: Income is in nominal dollars (not inflation adjusted). The year listed represents the tax filing year.

# Average Adjusted Gross Income of Tax-Filing Households



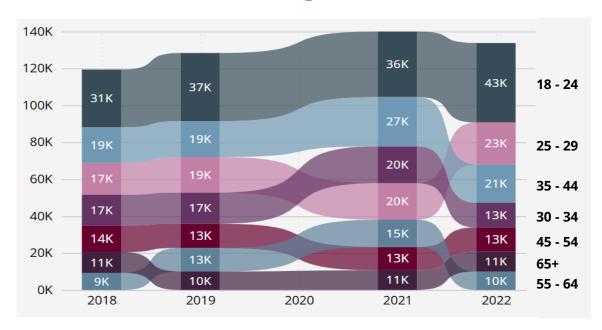


Sources: NVRC analysis of IRS, County-to-County Migration Data, 2017-2018 to 2021-2022.

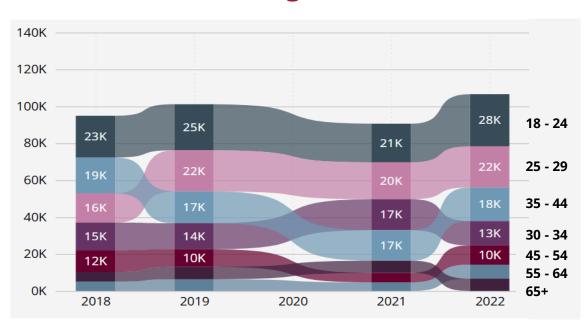
Note: Income is in nominal dollars (not inflation adjusted). The year listed represents the tax filing year.

# Domestic Migrating Population by Age

### **Out-Migration**



### **In-Migration**



Sources: NVRC analysis of U.S. Census Bureau, 2018-2022 American Community Survey, 1-Year Estimates, downloaded from University of Minnesota, IPUMS USA, www.ipums.org.

### Home Values

County/City	Bottom-Tier Zillow	Mid-Tier Zillow	Median ACS	Median Rank ACS
Falls Church City	\$743,498	\$1,114,067	\$1,005,400	12
Arlington County	\$436,326	\$802,433	\$864,800	17
Loudoun County	\$546,134	\$771,233	\$701,000	39
Fairfax County	\$490,191	\$737,839	\$699,700	40
Fairfax City	\$511,323	\$732,007	\$696,800	42
Alexandria City	\$344,299	\$664,000	\$677,400	45
Prince William County	\$426,244	\$561,503	\$500,600	105
Manassas City	\$340,692	\$469,431	\$434,700	171
Manassas Park City	\$359,000	\$437,422	\$381,200	259
USA	\$191,875	\$350,909	\$303,400	

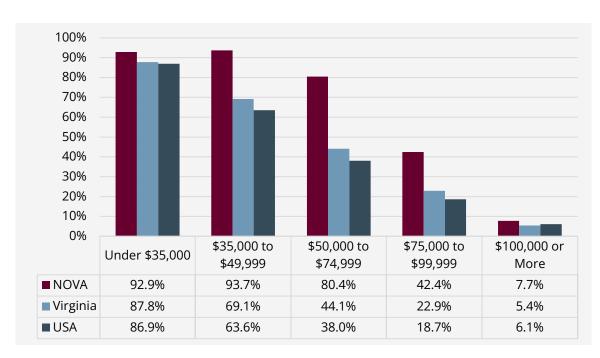
Sources: Zillow, Zillow Home Value Index - September 31, 2024, retrieved November 25, 2024;

U.S. Census Bureau, 2023 American Community Survey (ACS) 5-Year Estimates, Table B25107.

- Housing costs driving people out of the region, particularly the young adults, and keeping people from moving here in greater amounts
- Bottom-tier home values
   (0 to 35<sup>th</sup> percentile) in
   Northern Virginia are out
   of reach for many first time home buyers
- Mid-tier home values: 35<sup>th</sup> to 65<sup>th</sup> percentile

# Households with Cost Burden by Household Income

### Renter



Source: U.S. Census Bureau, 2022 American Community Survey, 5-Year Estimates, Table B19037.

### Owner



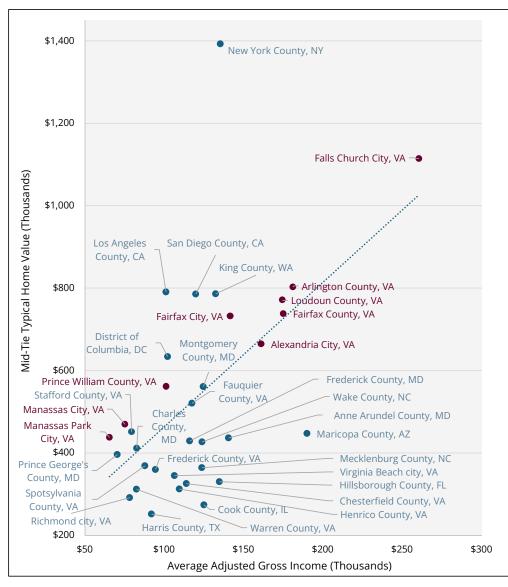
# Top Destination of Out-Migrants

2020 to 2022 Rank	Destination County (County Equivalent)	Destination Metropolitan/ Micropolitan Area	2017 to 2019 Households Migrating	2020 to 2022 Households Migrating	# Change	% Change
1	District of Columbia, DC	Washington, DC	10,569	8,613	-1956	-19%
2	Stafford County, VA	Washington, DC	4,687	5,819	1132	24%
3	Montgomery County, MD	Washington, DC	5,963	5,260	-703	-12%
4	Prince George's County, MD	Washington, DC	6,353	4,995	-1358	-21%
5	Fauquier County, VA	Washington, DC	2,393	2,778	385	16%
6	Spotsylvania County, VA	Washington, DC	1,730	2,705	975	56%
7	Los Angeles County, CA	Los Angeles, CA	1,801	1,732	-69	-4%
8	Frederick County, VA	Winchester, VA	1,140	1,698	558	49%
9	Richmond city, VA	Richmond, VA	1,319	1,697	378	29%
10	Anne Arundel County, MD	Baltimore, MD	1,514	1,671	157	10%
11	San Diego County, CA	San Diego	1,664	1,537	-127	-8%
12	New York County, NY	New York, NY	1,307	1,528	221	17%
13	Wake County, NC	Raleigh, NC	1,169	1,307	138	12%
14	Frederick County, MD	Washington, DC	831	1,304	473	57%
15	King County, WA	Seattle, WA	1,281	1,249	-32	-2%
16	Henrico County, VA	Richmond, VA	901	1,177	276	31%
17	Cook County, IL	Chicago, IL	1,120	1,123	3	0%
18	Hillsborough County, FL	Tampa, FL	925	1,121	196	21%
19	Mecklenburg County, NC	Charlotte, NC	991	1,080	89	9%
20	Chesterfield County, VA	Richmond, VA	719	1,069	350	49%
21	Virginia Beach city, VA	Virginia Beach, VA	936	1,054	118	13%
22	Charles County, MD	Washington, DC	854	1,024	170	20%
23	Warren County, VA	Washington, DC	735	1,009	274	37%
24	Harris County, TX	Houston, TX	793	995	202	25%
25	Maricopa County, AZ	Phoenix, AZ	897	969	72	8%

Sources: NVRC Analysis of IRS, *County-to-County Migration Data*, 2017-2018, 2018-2019, 2021-2022, and 2021-2022; Zillow, *Zillow Home Value Index*, retrieved November 25, 2024.

- Shift in Relocation Preferences
  - Enabled by remote and hybrid work arrangements
  - Post-pandemic changes in moving patterns
- Decrease in Moves to Costly Inner Urban Areas
  - Washington D.C.
  - Prince George's County, MD
  - Montgomery County, MD
- Increase in Moves to Affordable Ex-urban Areas
  - Spotsylvania County, VA (56% increase)
  - Frederick County, VA (49% increase)
- Flexible Work Arrangements
  - Workers trading shorter commutes for affordable housing

## AGI vs. Home Value: 25 Top Destinations vs Non-Migrants



#### **Relocation Trends**

- NOVA jurisdictions above 45-degree line
- Majority of destinations below 45-degree line indicating affordability
- Lower and middle-income households moving to affordable areas
- Exceptions: NYC, LA, San Diego, Seattle driven by career changes
- Shift from urban areas to affordable suburbs and rural areas
- Interconnection of housing costs, income levels, and relocation decisions

Sources: NVRC Analysis of IRS, *County-to-County Migration Data*, 2021-2022; Zillow, *Zillow Home Value Index*, retrieved November 25, 2024.

# Summary of Findings and Solutions

- Migration Patterns and Young Workforce Concerns
  - Young adults with low and middle incomes are moving to places with more affordable housing options outside the region
  - High living costs and limited availability of affordable/attainable housing are driving this trend
  - Region is becoming less attractive to young talent, which is and likely will continue to hinder population and employment growth
- Business Challenges
  - Difficulty in attracting and retaining young talent due to cost of living
  - Need for businesses to offer hybrid work options and upskill employees for higherpaying jobs
- Solutions for a Sustainable Future
  - Strengthen and expand housing programs for middle-income, especially first-time home buyers
  - Speeding up housing construction by overhauling lengthy zoning and permitting processes
  - Governments and businesses should partner to address housing affordability issues