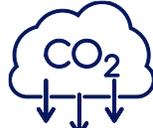
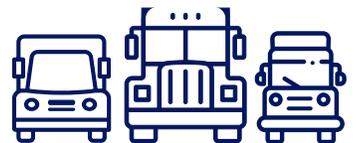


# Electrada: The Complete Electric Fuel Solution



# The Electrada Difference

Electrada has become the leading provider of electric fuel solutions for commercial fleets across North America thanks to its deep industry partnerships, long-term relationships with key customers, strong financial backing, veteran leadership team, and operational know-how.

<p><b>STRONG INDUSTRY PARTNERSHIPS</b> Ongoing relationships with marquee partners such as:</p>  <p>And long-term agreements with key customers including:</p> 		<p><b>BROAD OPERATIONAL CAPABILITIES</b> Broad operational capabilities resulting in:</p> <div style="display: flex; justify-content: space-around;"> <div style="text-align: center;">               100+ Sites Electrified         </div> <div style="text-align: center;">               10+ Megawatts Under Contract         </div> <div style="text-align: center;">               5,000+ Annual MT of CO2 Emissions Reductions         </div> </div> <div style="display: flex; justify-content: space-around; margin-top: 20px;"> <div style="text-align: center;">               Classes 1-8 of Vehicles Served         </div> <div style="text-align: center;">               7M+ Clean Miles Driven Annually         </div> </div>	
<p><b>STRONG FINANCIAL BACKING</b> With funding from the recognized leader in clean energy infrastructure investing:</p> 			
<p><b>TEAM EXPERTISE</b> Unparalleled senior leadership experience across all core components of electrification infrastructure:</p>		<div style="display: flex; justify-content: space-between; text-align: center;"> <div> Utility Operations</div> <div> Distributed Power</div> <div> Energy Analytics &amp; Optimization</div> <div> Electrical Engineering</div> <div> Energy Asset Investment</div> <div> Power Markets</div> <div> Fleet, Logistics &amp; Mobility</div> <div> Real Estate</div> </div>	



# Electrada Electric Fuel: Tailored, Scalable EV Charging for Fleets

Electrada Electric Fuel is a comprehensive suite of electrification solutions – 3 models designed to align with fleet operational, financial, and strategic goals.

## ELECTRADA PROGRAM PERFORMANCE MANAGEMENT



### Guaranteed 99%+ Uptime

Virtually zero downtime for EV fleet operations.



### Predictable Pricing

Fixed electric fuel costs insulate fleets from energy price volatility.



### Scalability

Solutions that grow seamlessly with your fleet's expansion.



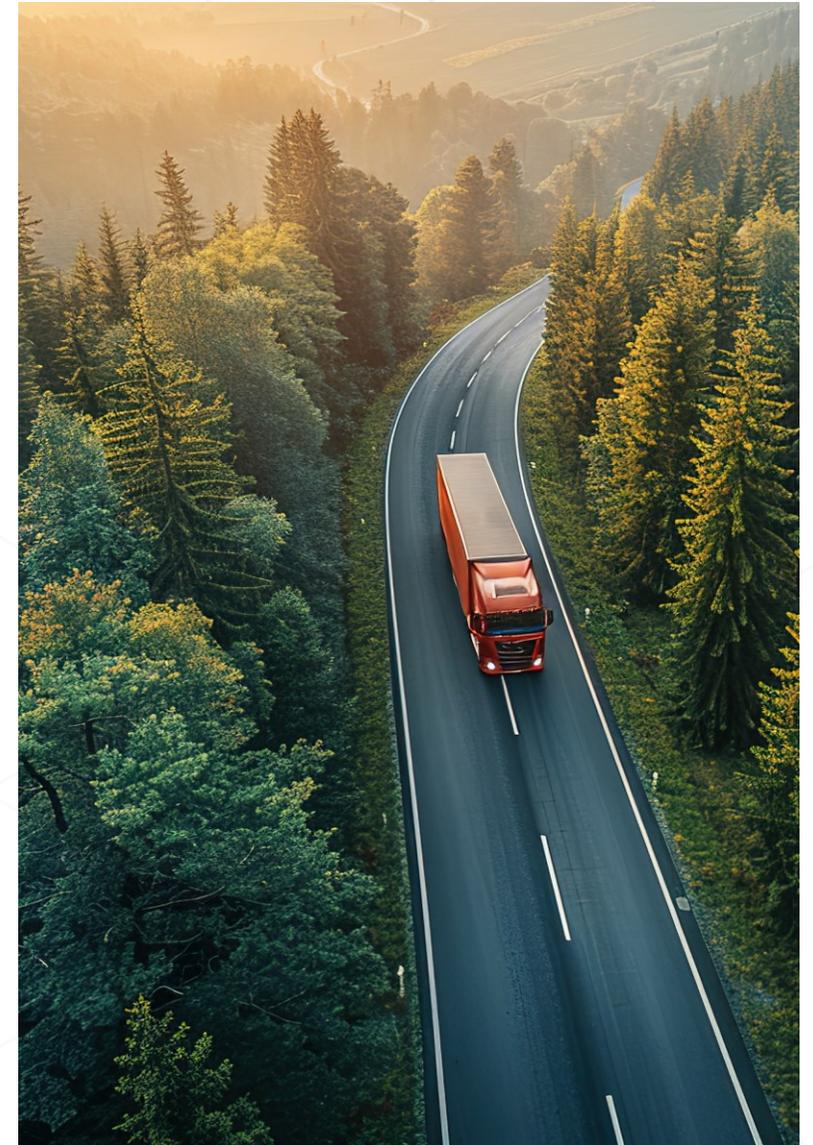
### Expert Management

Electrada handles all design, construction, operation, and maintenance.



### Optional Add-On

Battery-as-a-Service (BaaS) for comprehensive battery lifecycle management.



# Three Flexible Models. One Performance Standard.

FEATURE	<b>360 CaaS</b> We Build. We Own. We Manage.	<b>FleetFlex</b> We Build. You Own. We Manage.	<b>FleetFlip</b> We Buy. We Own. We Manage.
 <b>Ownership</b>	Electrada	Customer	Electrada
 <b>Capital Investment</b>	Electrada	Customer-owned	Asset monetization
 <b>Risk Management</b>	Fully managed by Electrada 99%+ guaranteed uptime	Fully managed by Electrada 99%+ guaranteed uptime	Fully managed by Electrada 99%+ guaranteed uptime
 <b>Scalability</b>	Fully scalable	Fully scalable	Custom scalability
 <b>Pricing Model</b>	Monthly, bundled, and fixed capital, monthly O&M + electricity management fee	Upfront infrastructure development payment, monthly O&M + electricity management fee	Upfront infrastructure buyout payment, monthly O&M + electricity management fee



# The Full Scope of Electrada's Electric Fuel Solution

Electrada's Electric Fuel solution ensure proper reliability, ROI, and sustainability relieving fleets of the need for EV charging-related human and financial capital, deep-seated industry expertise, comprehensive hardware and software solution vetting, and detailed project management capabilities.



## PROJECT PREPARATION & FUNDING

- Upfront investment in EV charging infrastructure assets (if needed)
- Budgeting
- ROIC evaluation
- Grant and incentive management



## SITE & CAPACITY DESIGN

- Review **duty cycles** & prepare **load shape**
- **Procurement** for design & engineering firms
- Electrical **tariff & onsite energy generation** requirements



## HARDWARE & SOFTWARE SELECTION

- EVSE hardware procurement
- EMS & CMS software provider procurement
- **Interoperability testing** with selected EVs, EVSE, software



## CONSTRUCTION & UTILITY MANAGEMENT

- Electrical contractor procurement
- Construction
- Project management
- EVSE hardware installation
- Utility permitting & coordination



## ELECTRIC FUEL MANAGEMENT & OPTIMIZATION

- Ongoing **energy management**
- EMS / CMS software implementation
- EV battery management
- Balance of plant



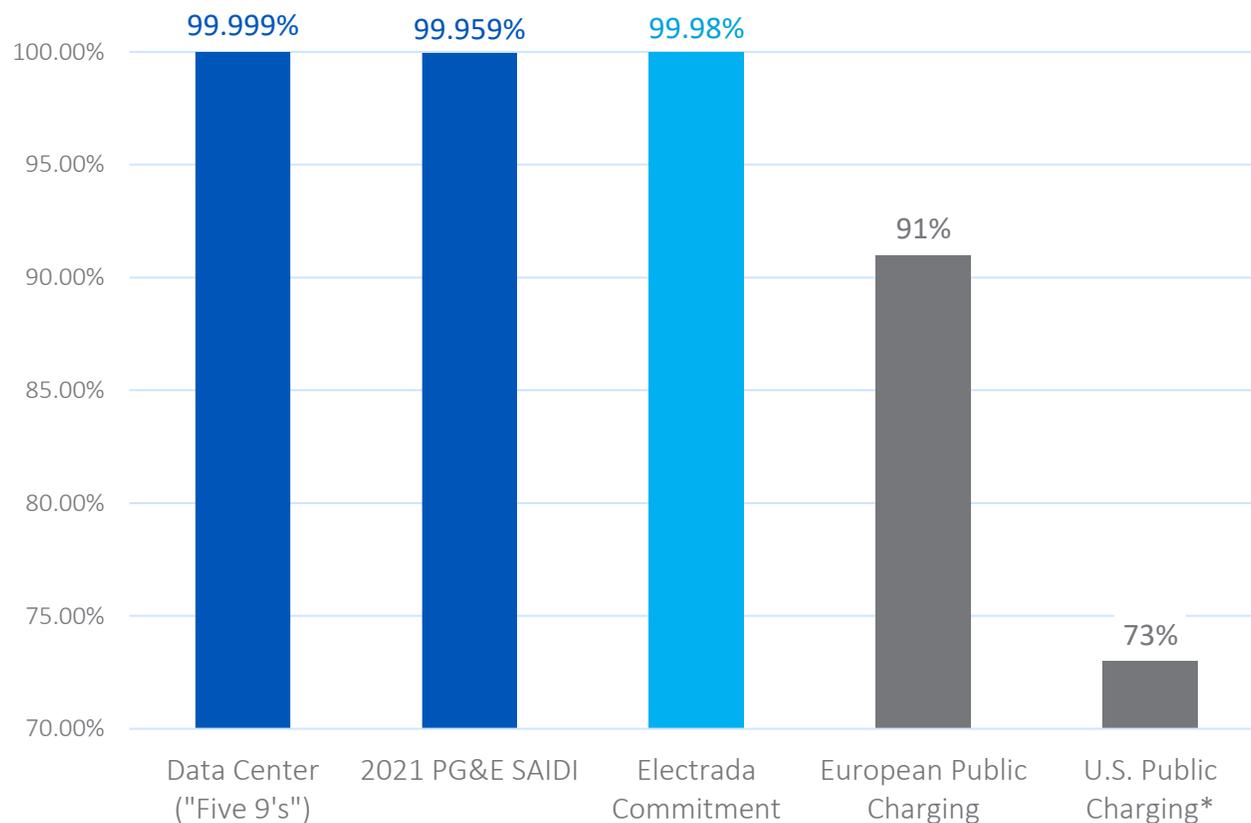
## ONGOING OPERATIONS & MAINTENANCE

- O&M procurement
- **Training** for drivers & techs
- Monitor **reliability & performance at 99% uptime**
- ESG analytics & reporting



# What Does Fleet Charging Reliability Look Like?

Fleet operators must ensure that there are virtually no operational interruptions while implementing new commercial charging infrastructure. Electrada is the only CaaS provider that offers a guaranteed 99% uptime standard.



For every 1% drop in reliability, 88 hours of performance are lost

Fleets require utility-grade performance; to scale, solution providers must deliver

DIY solutions supplied by EVSE OEMs provide poor reliability and no cost protection

Only Electrada delivers utility-grade reliability

\* Based on the most comprehensive functional test of public-access DCFC charging (University of California – Berkeley, 2022)



# Fleet Charging Reliability: Electrada's 99%+ Uptime Standard

Reliability is designed into Electrada's offering from the onset of any project, covering all needed aspects to ensure 99% uptime, including 24/7 support, complete preventative maintenance, accelerated response times, connectivity standards, and onsite charger / part replacements.

**24/7/365**

Support available via  
phone/web

**100%**

Preventative maintenance  
coverage

**<1 Hour**

Response time via customer  
support portal

**5:1**

L2 charger to spare ratio  
stored in lockboxes onsite

**<4 Hours**

Onsite tech response time +  
24/7 emergency dispatch

**100%**

Remote connectivity (wired,  
multiple carriers, Starlink)

**DC (FC)**

Critical spare replacement  
parts held in stock onsite

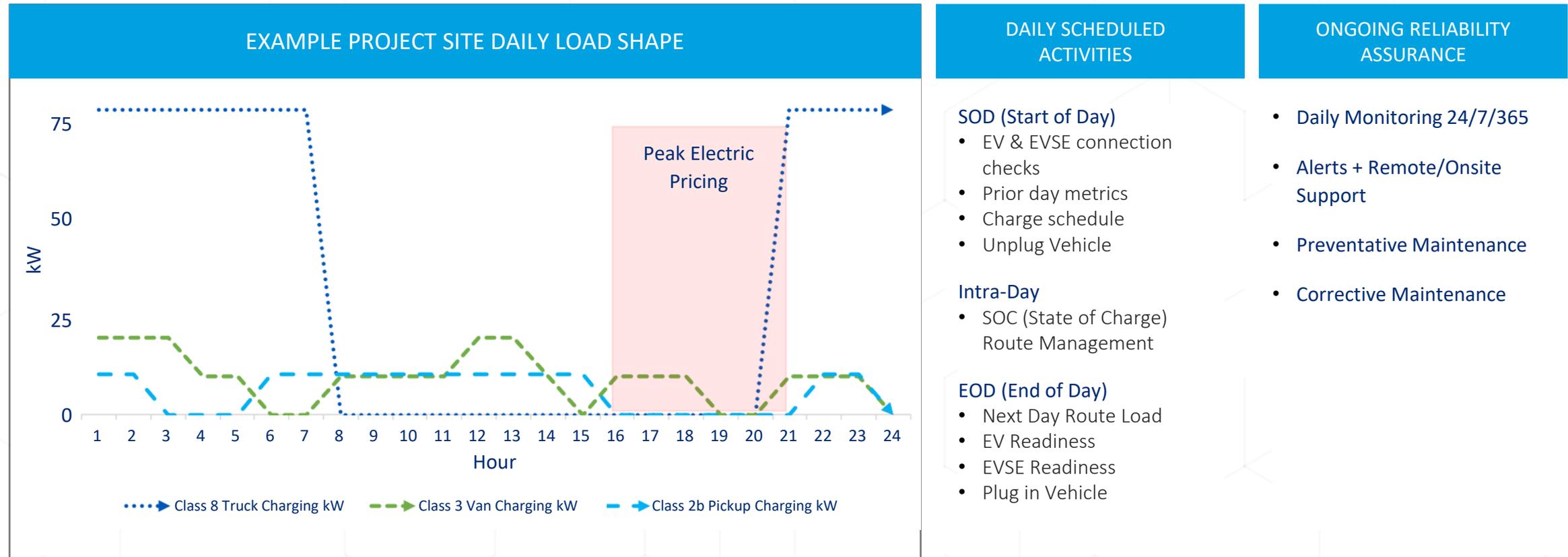
**AC (L2)**

Rip & replace for immediate  
resolution, spare L2s in-stock



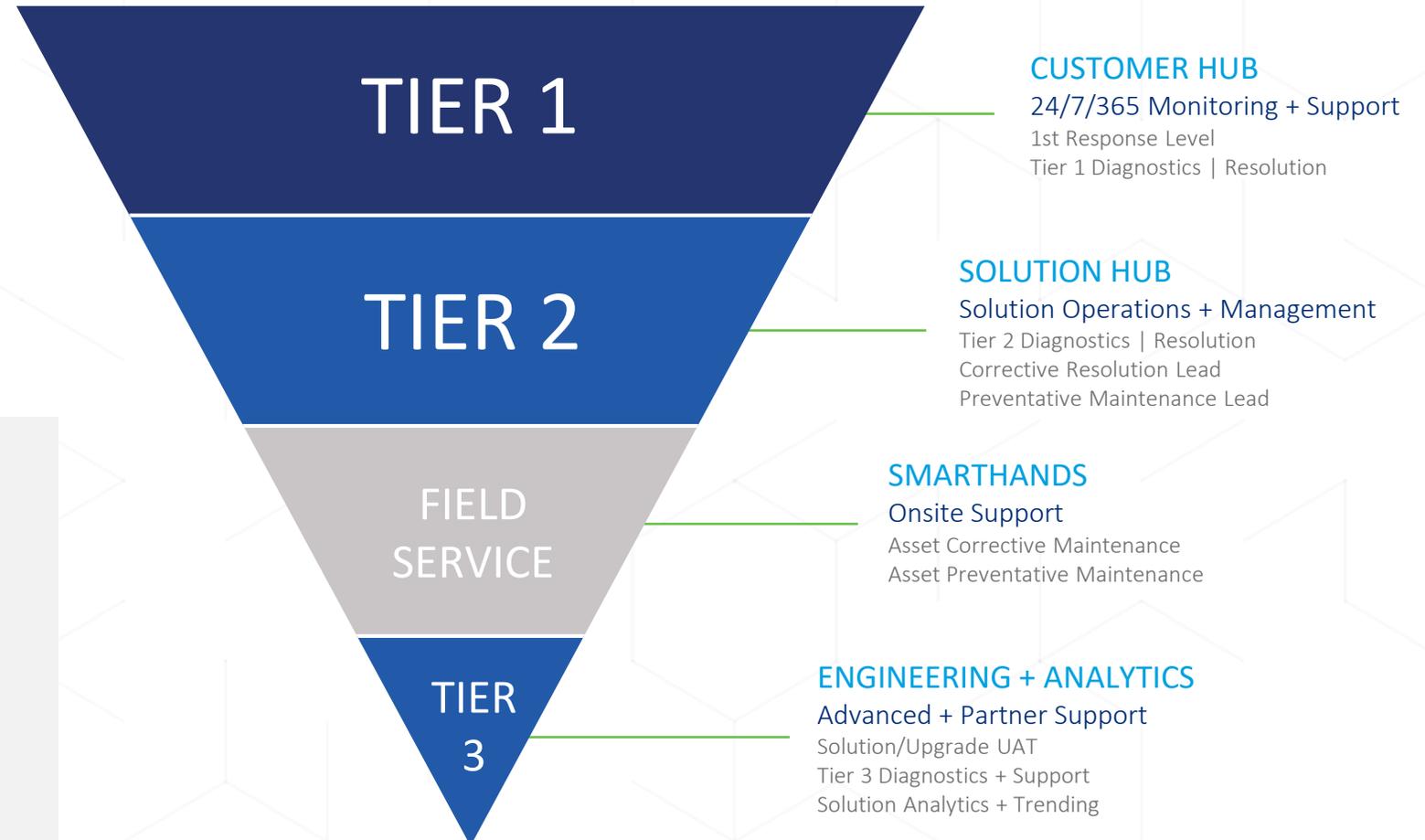
# Fleet Charging Reliability: Electrada's 99%+ Uptime Standard

Electrada's operational blueprint ensures that we are monitoring and validating operational uptime from start to finish of each day.



# Electrada's Customer Support Program

Electrada operates and manages an Intelligence Center in tier level framework, including 24/7/365 monitoring and support, a preventative maintenance program, and a corrective maintenance program.



## PREVENTATIVE MAINTENANCE PROGRAM

- Quarterly Physical Inspection Cycle
- Non-Charge Window Schedule
- OEM Partner Best Practices
- Remote Firmware Upgrades

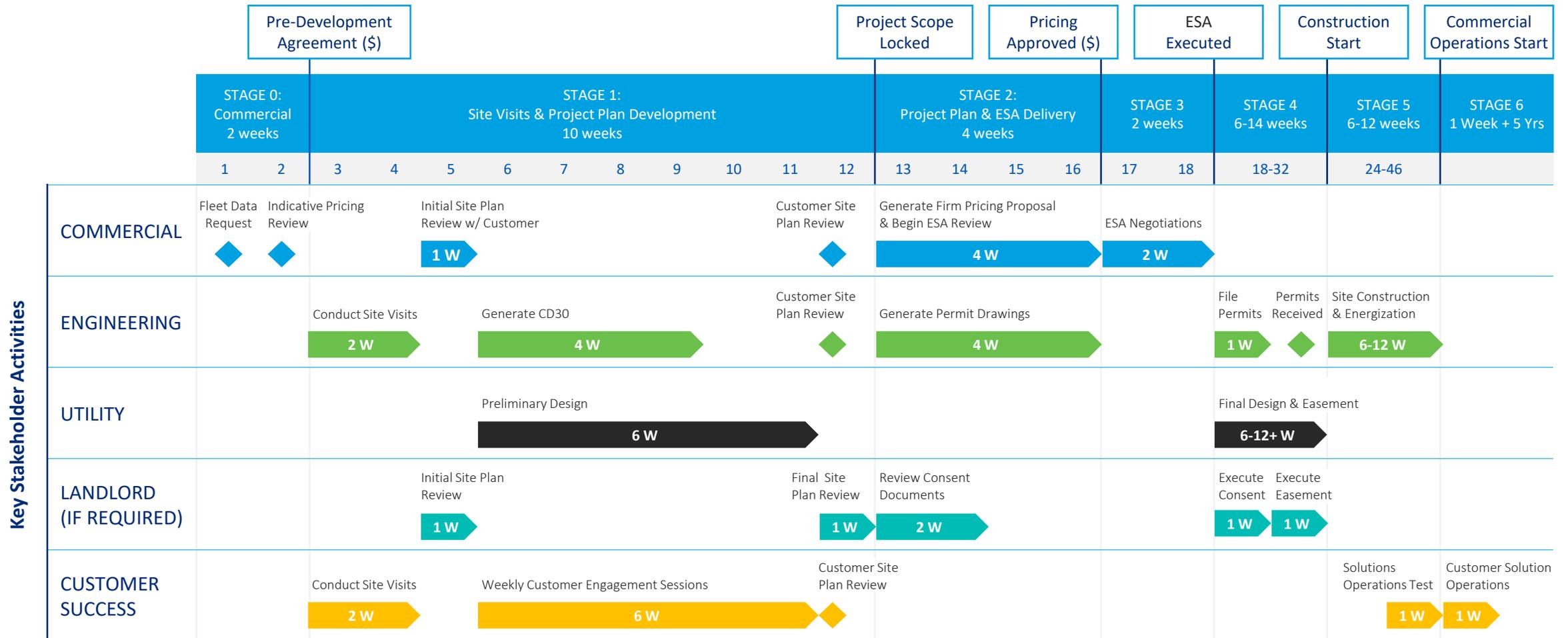
## CORRECTIVE MAINTENANCE PROGRAM

- Multi-Level Resource Team 24/7/365
- Ecosystem Knowledge Base Operations
- Multi-Level Diagnostics / Resolution meeting 99% SLA



# Typical Fleet Electrification Project Milestones and Timeline

Typically, it takes ~18 weeks from initial customer engagement to reach contract execution. Total time from initial engagement to go-live is 8-18 months.



# National Fleet Electrification Program Analysis Methodology

We prepare multi-tiered analyses for our customers to help them understand the specific vehicles and depot locations that should be electrified first on a true, business-case backed EV-ICE TCO parity basis. In the below example 527 out of 18,675 vehicles fell within 10% of TCO parity.

